# Our Supply Chain, Your Advantage!

Pinnacle Technology Group, Inc.



#### Product Lifecycle Management

Pinnacle Technology Group delivers comprehensive product life cycle support for electronic manufacturing. Whether you are developing new products, maximizing return on mature products, or transitioning a project from a foreign market, we deliver quality, consistency and value.

Key benefits of product lifecycle management include:

- Reduced Lead Times
- Accurate and Timely Quotes
- Waste Reduction
- Improved Quality and Reliability



#### Competitive Bidding

Strong supply-base partnerships are critical to Pinnacle's success. Through qualified vendors, our competitive bids will demonstrate lead time, stock positions and material obligations. We can also provide multiple quote options that balance lead time and pricing to maximize your opportunity to win business.

### Supply Chain Overview

We position ourselves as an extension of your supply chain by thoroughly understanding your unique requirements and customizing our strategies to maximize quality and value. We promote your success through supplier partnerships, technology utilization and risk mitigation.

#### **Beyond Electronics**

Through decades of project sourcing, we have developed a global supply-chain network of domestic and off-shore partners with the following competencies:

Plastic Injection Mold I Overmold I Extrustions I Overlays I 3D Prints (*Production & Prototype*)

Metal Forming I Machining I Overlays I Extrusions I 3D Prints (*Production & Prototype*)

Other Custom LCD I Optics I Cable Assemblies

#### Supplier Management

The focus of our supplier management program is to develop mutually beneficial relationships with our strategic partners that deliver greater levels of innovation and competitive advantage. We thoroughly assess distributors and their capabilities in order to select partners who align with our overall business strategy.

Our suppliers are benchmarked against one another utilizing the following key performance indicators (KPI):

- On Time Delivery
- Order Fulfillment
- Purchase Price Variance (PPV)
- Quality Performance (PPM)
- Responsiveness

These supporting KPIs help identify any performance gaps and necessary corrective action.



## Bonding and Vendor Managed Inventory

We leverage distribution partnerships with bonded inventory programs. Components are electronically bonded in distribution centers and released as needed to support blanket orders. This safeguards supply chain continuity and with real-time access to bonds, we are ready to support order expedites.